

**INDUSTRY SECTORS REPRESENTED**

- CONSTRUCTION
- PROFESSIONAL SERVICES
- ENERGY, FUELS & UTILITIES
- TECHNOLOGY
- TRANSPORT
- ENVIRONMENTAL & WASTE MANAGEMENT
- HOUSING
- OTHER

SENIOR PROJECT MANAGER

STRATEGIC DEVELOPMENT MANAGER

**HEAD OF BUSINESS DEVELOPMENT**

SENIOR CONSULTANT

ACCOUNT MANAGER

COMMERCIAL DIRECTOR

MANAGING DIRECTOR

**SAMPLE JOB TITLES IN ATTENDANCE AT UKIS 2019**

MARKETING MANAGER

TENDER COORDINATOR

PROJECT MANAGER

OPERATIONS DIRECTOR

CEO

**DIRECTOR**

BUSINESS DEVELOPMENT MANAGER

BID MANAGER

INFRASTRUCTURE MANAGER

**AREA MANAGER**

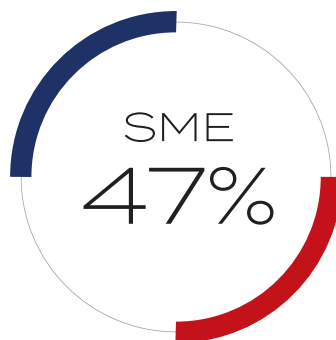
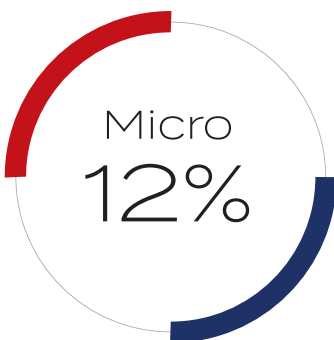
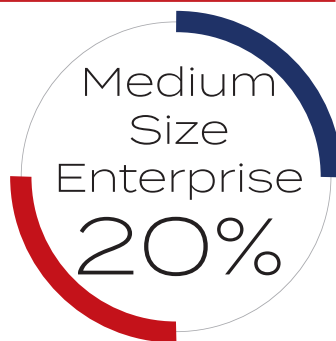
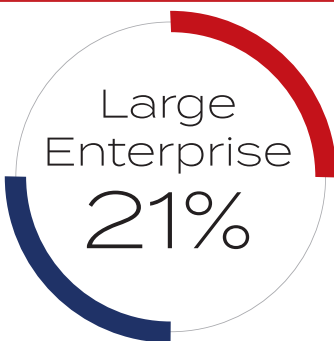
PROCUREMENT MANAGER

SUPPLY CHAIN MANAGER

**SALES DIRECTOR**

KEY ACCOUNT MANAGER

**SIZE OF ORGANISATION OF ATTENDING DELEGATES**



**TYPICAL EXHIBITOR SECTORS**

- ⊙ Transport – road, rail, ports, aviation
- ⊙ Energy – nuclear, transmission, wind, solar, wave, renewable - etc
- ⊙ IT and Communications
- ⊙ Procurement Services
- ⊙ Office Supplies
- ⊙ Construction
- ⊙ Civil Engineering
- ⊙ Recruitment / Staffing
- ⊙ Plant Hire / Tool Hire
- ⊙ Security Systems – Door entry, manhole covers (national security)
- ⊙ Led lighting
- ⊙ Lone worker
- ⊙ Vacant Property Services
- ⊙ Utilities – Waste / Water
- ⊙ Drones, Cameras and Security
- ⊙ Drug Testing, Checks etc.
- ⊙ Pollution Solutions
- ⊙ PPE – Personal Protective Equipment
- ⊙ Fire protection
- ⊙ Furniture